



22 November, 2016

Taiyo Nippon Sanso Corporation

## **Acquisition of an Australian Industrial Gas and LPG Company**

Taiyo Nippon Sanso Corporation (“TNSC”) announces that it has entered into an agreement to acquire an Australian industrial gas and LPG company, Supagas Holdings Pty Ltd (“Supagas”). The acquisition will be effected through one of TNSC’s subsidiaries, TNSC (Australia) Pty Ltd (“TNSA”).

### **1. Background and purpose of the acquisition**

TNSC considers the acquisition of Supagas to be a natural fit for its existing operations Renegade Gas Pty Ltd (“RGP”) in the Australian industrial gas and LPG market. The acquisition of Supagas facilitates the establishment of a nationwide business in Australia.

The combination of Supagas and RGP expands TNSC’s domestic product offering and enhances its ability to serve national accounts. There are a number of synergistic benefits resulting from the transaction, including collaboration of the respective businesses employees, complementary geographic footprints, customer and supplier relationships, amongst others. TNSC intends to continue to expand its business throughout Australia, focusing on construction, infrastructure, mining and energy sectors as they continue to grow in the future.

### **2. Overview of Supagas**

Name:	Supagas Holdings Pty Ltd
Established:	1968
Head Office:	Dandenong, VIC, Australia
Representative:	Debra Jane Hill (Managing Director)
Employees:	Approximately 270
Locations:	17 sites in VIC, WA, SA, TAS and NT
Main business:	Sales and distribution of LPG, industrial gases (O <sub>2</sub> , N <sub>2</sub> , Ar, CO <sub>2</sub> and etc.) and related equipment * <sup>1</sup>
Net sales:	Approx. A\$100 million (actual for the fiscal year ended June 2016) * <sup>2</sup>
Shareholders:	Prior to the acquisition, Supagas is 100% privately owned * <sup>3</sup>

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\*<sup>1</sup> The company owns LPG and industrial gas filling stations and gas manufacturing plants including Air Separation Units and CO<sub>2</sub> plants.

\*<sup>2</sup> Total Sales of TNSC Australian business is approximately A\$200 million

\*<sup>3</sup> After the acquisition, TNSA will own 100% of Supagas. TNSA’s shareholders will be comprised of ~93% TNSC and ~7% existing local partners.

### 3. Schedule of the transaction

Expected date of the share transfer: December 2016

<Geographical locations of RGP and Supagas>

