



August 30, 2018

TNSC Announces the Acquisition of IMI

Taiyo Nippon Sanso Corporation ("TNSC") announced that it has acquired all shares of IMI Co., Ltd. ("IMI"), a medical equipment sales company, following a stock transfer agreement that TNSC concluded with IMI's existing shareholders.

1. Background of Acquisition

TNSC is advancing M&A as a priority strategy under the Ortus Stage 2 medium-term management plan, and is moving ahead on examining alliances as well as M&A toward expanding business in existing domains within the medical business. In addition, within the medical business, TNSC is actively focusing development on expansion in respiratory business, including home healthcare, and the advanced medical care business including stable isotopes and biotechnology.

IMI is a company handling medical devices, mainly respiratory and emergency/intensive care equipment including ventilators and temperature management devices and monitoring equipment, which often overlap with TNSC's medical gas and medical device business domains. The aim is to expand business in the respiratory business field by leveraging synergies in IMI's product development capabilities and TNSC's sales network. Moreover, Pacific Medico Co., Ltd., which was acquired in 2013, also operates in a similar business domain and TNSC will aim to expand that business as well by mutually leveraging product synergies.

2. Overview of IMI

Name: IMI Co., Ltd.

Establishment: May 16, 1974

Address: 3-3-12 Ryutsu-danchi, Koshigaya-shi, Saitama, Japan

Representative: Hideki Yokoyama, President & CEO

Employees: 248

Capital: ¥100 million

Description of Business: Medical device importing, sales, rental, maintenance, and education

3. Date of Acquisition

Closing date of the acquisition: October 1, 2018 (Planned)